

## The Co-op Natural Foods Board of Directors Meeting

February 9, 2019

12 p.m. at Cutler Law Firm

**Attendees:** Alex Halbach, Patrick Saylor, Jill McManus, Katrina Lehr-McKinney, Chrissy Meyer, Kelsie Thomas, Stacy Newcomb-Weiland, Michael Haskett

**Meeting Called to Order Alex**

### **CONSENT ADGENA**

- **Agenda:** *Approved*
- **January Minutes:** *Approved.*
- **GM Report**
  1. Positive sales growth in refrigerated, grocery, health & beauty, household, and deli.
  2. Overall 5% sales increase over last year (weather closures played a big factor)
  3. Increased returning owners 29%!
  4. Bakery program exceeding expectations, working on ways to grow program without cutting into regular deli programs space or time.
  5. Visit from DC folks. We have some initial information but are still working thru numbers, feasibility pro-forma.
  6. Visit from Paula Gilbertson, NCG (National Cooperative Grocers) consultant, went well. Met with team of managers, debriefed and formed a work plan for the next 6 months.
- **GM Monitoring**
  1. None
- **Board Monitoring** - None
- **Board Approvals**- None
- **Board Discussion**
  1. The Board discussed NCG advisors role in co-op operations
  2. The Board reviewed the document removing former employees from co-op SFFCU account
  3. Co-op Board Retreat – April 7, 9-3pm (Alex's house)
- **Required Approvals**
  1. Motion and second to grant the General Manager the authority to add or remove Co-op employees from the credit union account. Motion carries. The Board also approved current authorized users on account; Patrick, Annie B., Mark L., and Rachel S.
- **Board Education**
- **Closings**

Next Board Meeting scheduled for Wednesday, March 13, 12pm 2019, Cutler Law Firm

**Meeting adjourned by Alex.** Ended 1 p.m.

\_\_\_\_\_ Annie Taylor, Secretary