

**The Co-op Natural Foods Board of Directors Meeting**  
**March 10, 2020**  
**12:12 p.m. at Cutler Law Firm**

**Attendees:** Alex Halbach, Patrick Sayler, Annie Taylor, Kelsie Thomas, Stacy  
Newcomb-Weiland, Michael Haskett

Meeting Called to Order: Alex

**CONSENT AGENDA**

**Agenda:** Approved

**Minutes:** Approved.

**GM Report -**

- Almost 19% sales growth from Feb 19 to Feb 2020 (pretty much across all the departments)
- Owner sales 45%, non-owner 55%
- Patrick is working on the USDA loan, pro forma is being updated

**GM Monitoring -** None

**Board Monitoring -** None

**Board Approvals-** None

**Board Discussion**

- NCG Authorization and Approval
  - New NCG Member Agreement: motion by annie, second by Stacy to approve new agreement. *Motion passes unanimously.*
- Capital Campaign part 2
  - Relaunch \$575K, April 1-May 15 (will quietly continue campaign to July 1).
    - Board members and volunteers will begin calls
    - Follow up on corporate asks
  - Motion by Alex to relaunch \$575K 2020 Capital Campaign April 1-May 15 (will quietly continue campaign to July 1). The interest accrual date will be July 1, 2020. Second by Stacy. *Motion passes unanimously.*
- Rebrand Update
  - Building exterior is being updated- painting this month, new logo release set for March 24
- CCMA discussion/call for volunteers
  - Need volunteers for rooms, plans for two bike tours, plans for end of conference party
  - Kelsie is on the hosting committee- contact if interested in volunteering

**Required Approvals**

**Board Education**

**Closings**

Next Board Meeting scheduled for Tuesday, April 7, 2020 at 12pm, Cutler Law Firm.

Meeting adjourned by Patrick. Ended 1:10 p.m.

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Annie Taylor, Secretary