

**Sioux Falls Food Co+op Board of Directors Meeting**  
**January 12, 2022**  
**12 p.m. Cutler Law and via Zoom**

**Attendees:** Alex Halbach, Patrick Saylor, Jill McManus, Chrissy Meyer, Katrina Lehr-McKinney, Michael Haskett, Stacy Newcomb-Weiland, Rika Peterson, Mary Campbell, Annie Taylor, Annie Blotz

Meeting Called to Order: Alex

**CONSENT AGENDA-** Motion by Chrissy, second by Jill.

**Calendar:** Approved.

**Agenda:** Approved.

**Minutes:** Approved.

**GM Report:**

- Increase in all-in returning members and in payment plan members, great sales growth both in member and non-member sales
- Growth in pretty much every department other than bulk
- Overall sales growth is great (33%), kitchen sales growth still going strong
- Online sales growing flat
  - online available Mon-Fri
  - switching from online shopping vendor ShopHero to Mercato, working to switch shopping history from the each
- Pro Forma- almost all items within pro forma guidelines, still working on net income and payroll
- FYI-
  - Now PCI compliant - credit card asset protection
  - Seth Murley- new Operations and IT manager (will start in March)
  - Signed a contract with ACE Sushi counter- planning to start in March

**GM Monitoring:**

- B Global Constraint Monitoring Report- compliance reported

**Board Monitoring -**

**Board Approvals-**

**Board Discussion**

1. Board Officer Election- Motion by Mary to nominate the following slate of officer, second by . Motion passes
  - a. President- Katrina Lehr-McKinney
  - b. Vice-President- Alex Halbach
  - c. Treasurer- Chrissy Meyer
  - d. Secretary- Annie Taylor
2. GM Salary Proposal
  - a. Accepted GM's proposal and added bonus
  - b. Update GM employment contract
3. Board Retreat
  - a. Send Katrina Feb/March weekend dates that do NOT work for retreat
4. Hy-Vee on closure on Kiwanis/10th Street
  - a. Community led effort to consider alternate uses for that location
  - b. Sioux Falls Thrive group- potential food salvage store concept
5. Engagement Committee
  - a. Discussion regarding the direction of the committee in the future

**Required Approvals** - none

**Board Education/Engagement**

1. Virtual CBL 101- January 15, 11am-2:30pm (also available March 19)

**Next Meeting**

1. Next Board Meeting tentatively scheduled for February 9, 12pm, at Cutler Law and via Zoom.

**Closings**

Meeting adjourned by Katrina. Ended 1:18pm.



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Annie Taylor, Secretary