

**Sioux Falls Food Co+op Board of Directors Meeting**  
**October 13, 2021**  
**12 p.m. Cutler Law and via Zoom**

**Attendees:** Alex Halbach, Patrick Saylor, Jill McManus, Katrina Lehr-McKinney, Michael Haskett, Stacy Newcomb-Weiland, Kelsie Thomas, Annie Blotz

Meeting Called to Order: Alex

**CONSENT AGENDA-** Motion by Katrina, second by Jill.

**Calendar:** Approved.

**Agenda:** Approved.

**Minutes:** Approved.

**GM Report:**

- Similar equity raised compared to last year. Owner sales 44%, Non-owner sales 56%
- Average basket is starting to stabilize to pre-Covid levels.
- Sales higher than planned for in the pro-forma
- Growth in many departments (big growth in refrigerated, frozen, kitchen, alcohol, meat). Decreases in bulk, household goods, cheese
- Local sales- almost 20% in September!
- Online sales- up and holding steady
- FYI items;
  - 25% overall growth in Sept 2021
  - Percentage of owner sales rose 4% over august
  - Owner and non-owner sales growth were even (24% each)
  - Percentage of local sales hit 21.12%, which was the highest since August 2019
  - Frozen, alcohol, and kitchen all had sales growth over 60%
  - Equity raised decreased by 0.5%
- Pro Forma comparison- on track or ahead of what the Coop planned for at this time
- Expansion sources and uses- under budget

**GM Monitoring:**

- B6 - Staff Treatment- Compliant.

**Board Monitoring -**

**Board Approvals-**

**Board Discussion**

1. Board Vacancy and Appointment
  - a. Considering candidates, will do an electronic vote if needed
2. EPC and election committee updates
  - a. 5 candidates running for election (3 incumbents, 2 new candidates)
  - b. Meet the Candidate event on Oct. 23, 3-5pm
  - c. Voting scheduled to open on Oct. 27; notices out for annual meeting next week
  - d. Annual Meeting - Nov. 10, 6-8pm
    - i. Expansion update
    - ii. Financial update
    - iii. Election results
3. Election Bylaw Changes
  - a. Review bylaw changes and vote in December (potentially electronic)
4. CCMA- local committee will likely convene in January

**Required Approvals**

**Board Education**

1.

**Next Meeting**

1. December Meeting- bylaw changes

**Closings**

Next Board Meeting tentatively scheduled for November 10, 6-8pm (Annual Meeting), via Zoom.

Meeting adjourned by Alex. Ended 1:04pm.



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Annie Taylor, Secretary