

Sioux Falls Food Co+op Board of Directors Meeting
December 8, 2021
12 p.m. Cutler Law and via Zoom

Attendees: Alex Halbach, Patrick Saylor, Jill McManus, Chrissy Meyer, Katrina Lehr-McKinney, Michael Haskett, Stacy Newcomb-Weiland, Kelsie Thomas, Annie Blotz

Meeting Called to Order:

CONSENT AGENDA- Motion by Chrissy, second by Katrina.

Calendar: Approved.

Agenda: Approved.

Minutes: Approved.

GM Report:

- November was a great sales month at the Coop! All turkeys were sold and about 400 premade meals were sold
- November Owner info: 6 new all-in owners, 52 payment plan returning owners; owner sales growth down a bit (may be due to October owner drive)
- Almost 30% overall sales growth in November- 80% growth in kitchen, 70% growth in alcohol, 50% growth in household goods, 30% growth in refrigerated and frozen, decreases in bulk and general merchandise
- Local sales >20%
- Online sales up a bit from October, average online basket is ~\$94
- Pro Forma Comparison - on target for projected goals
- Expansion final numbers- \$80K under budget on final expansion!
- Looking into sushi area for kitchen

GM Monitoring:

- B7 Board Communication; B8 Board Support

Board Monitoring -

Board Approvals-

Board Discussion

1. Board Vacancy
 - a. Motion to appoint Mary Campell as a , motion by Katrina, second by Kelsie
2. Board Officer Nominations- tabled until January
3. Engagement Committee Update- discussion to make plans for engagement goals at the board retreat
4. Election Bylaw Changes
 - a. Bylaw changes to reflect date requirements and updates to SDCI
 - i. Art. III, sec. 3 - notice of annual meeting must be shall be delivered not less than ten (10) nor more than sixty (60) days before the date of the meeting
 - ii. Art. IV sec. 2(a) - to run for a board seat- must be a bona fide member in good standing, registered by January 1st of that calendar year;
 - iii. Art. IV sec. 3(a) Election Committee duties
 - iv. Art. IV sec. 3(b) to vote in the election, the voter must be a bona fide member in good standing by September 30 of that year. T
 - b. Motion by Chrissy to update the Bylaws as presented, second by Katrina; motion passes (Alex, Annie, Katrina, Chrissy, Jill, Kelsie)
5. Farewell/Recognition for departing Board Members

Required Approvals

Board Education

1. Schedule Retreat - February 13, 2022, 9-4pm

Next Meeting

1. Member Code of Conduct
2. Board Member Directory and Updated Code of Conduct

Closings

Next Board Meeting tentatively scheduled for Wednesday, January 12, 2022, at Cutler Law and via Zoom.

Meeting adjourned by Alex. Ended 1:18pm.



Annie Taylor, Secretary