

Sioux Falls Food Co+op Board of Directors Meeting
February 9, 2022
12 p.m. Cutler Law and via Zoom

Attendees: Alex Halbach, Patrick Saylor, Jill McManus, Chrissy Meyer, Katrina Lehr-McKinney, Michael Haskett, Stacy Newcomb-Weiland, Rika Peterson, Mary Campbell, Annie Taylor, Annie Blotz

Meeting Called to Order:

CONSENT AGENDA- Motion by Rika, second by Alex.

Agenda: Approved.

Minutes: Approved.

GM Report:

- Uptick in new members from 2021, average basket size remaining steady
- Owner sales increased more than 30%, non-owner sales increased 27%
- Strong sales growth continuing in almost all departments, about 30% sales growth overall
- January online sales jumped up again, aiming for a March 1 launch of new Mercaro online shopping website (online average basket highest it has been at \$125)
- Pro Forma comparison is relatively unchanged

GM Monitoring:

- None

Board Monitoring -

Board Approvals-

Board Discussion

1. Conference Ad-Hoc Committee Formalized
 - a. Committee members- Patrick, Katrina, Chrissy, Mary, Rika
 - b. South Dakota Summit at CCMA- discussion about consolidating SD coops
2. Review Board Policy C5 Code of Conduct – Ethics/Conflict of Interest/Expectations
 - a. Update policy to include conflict of interest statement
3. Retreat Content – Topic Ideas from board
 - a. Vision for the Future
 - b. Owner engagement
 - c. Community engagement
 - d. Future of the grocery industry
 - e. Coop's role in advocacy
4. DE&I/Black History Month
 - a. retreat
5. HyVee closure/North Kiwanis Food Desert
 - a. City and Health department may offer incentives/financing strategies to bring grocery store
 - b. Hyvee closure meeting- Thurs. Feb 10, 6:30 to 7:30pm Oyate Community Center
 - c. Patrick thoughts on coop expansion in SD:
 - i. We are open to opportunities
 - ii. UNFI now has the ability to supply lots of conventional items
 - iii. New location would serve a different purpose, different community,
 - iv. Best opportunity is to be better than Aldi and Dollar Store at what we do

6. SB166 and Coop's role in advocacy
 - a. Bill was deferred, likely on the agenda for Feb 16
 - b. Discuss advocacy further at retreat

Required Approvals

Board Education

1. Katrina- Board President Roundtable and "Trust and Betrayal in the Board/Manager"
2. Rika and Mary- CBL 101

Next Meeting

1. March meeting- review updates to C5 and conflict disclosure form

Closings

Next Board Meeting at Board Retreat scheduled for March 26 8:30am-4pm, at Cutler Law and via Zoom.

Meeting adjourned by Katrina. Ended 1:26pm.



Annie Taylor, Secretary