

**Sioux Falls Food Co+op Board of Directors Meeting**  
**November 10, 2021**  
**6 p.m. via Zoom**

***Attendees (26):** Patrick Saylor, Annie Taylor, Chrissy Meyer, Kelsie Thomas, Katrina Lehr-Mckinney, Michael Haskett, Stacy Newcomb-Weiland, Jill McManus, Annie Blotz, Darin Vox, Arlene Pearsall, Dan Nguyen, Daniel Vos, Diane DeVito, Eric Wahle, Evie, Kurt Eeg, Lauren Horton, Mary Berkness, Megan DeBoer, Rika Peterson, Mary Campbell, Matthew West, Pamela Ephgrave, Barbara Peterson*

Meeting Called to Order: Patrick Saylor

**Welcome**

**Election Results (Katrina Lehr-McKinney)**

- Stacy Weiland, Alex Halbach, Rika Peterson were elected to the Board
- Thanks to Kelsie Thomas

**Engagement Committee Report**

- **The Engagement committee was formed this year to engage more with**

**Big Change Report- Darin Vos**

- Started in 2017, consisted of rounding up purchase cost to the nearest dollar
- 2021 has been a record year- raised over \$8500
- Big Change Nominations open through December 15, vetted by a selection committee, calendar year schedule

**Sioux Falls Food Rescue (Thomas Dilenschneider-Codol)**

- Hunger is a logistics problem, not a resource problem
- Started food rescue in 2015, when Thomas wanted to find a place for expired/blemished produce at the coop
- Breadico has also joined
- Distributed over \$150,000 of food since 2015

**Local Sales/Produce Update (Jonah Zimbleman)**

- 4.9% in sales growth in the produce department since last year,
- Expansion has been great in produce- more room for items, refrigerated prep room reduces spoilage
- Local sales - \$665K in local sales this last year, produce sold \$63K in local items, produce local sales grew from last year

**Ownership Report**

- Ownership has been very up and down in the last year, due to expansion
- 12% growth in equity within the Coop in the last year

**Online Sales**

- Online sales are down from last year, it is a food access program, and we will continue it

**Department Net Sales**

- Overall net sales in the store increased by 11%, seeing growth store-wide,
- Decreases in bulk, health/beauty, and supplements
  - Bulk depts hit hardest by covid

**Financial Results for FY2021 (ended in September):**

- The results will be available to the all owners
- Expansion Sources and Uses
  - Under Budget overall!

**Question/Answer Session**

- Working on expanding SNAP/EBT benefits

- The coop is working to expand SNAP availability on website
- Board Term Limits

**Next Meeting**

1. December 8, 2021 at 12pm, Cutler Law and via Zoom

A handwritten signature in cursive script that reads "Annie Taylor".

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\_\_\_\_\_ Annie Taylor, Secretary