

**Sioux Falls Food Co+op Board of Directors Meeting
November 17, 2022
6 p.m. Museum of Visual Materials and via Zoom**

Attendees: 36 attendees

Meeting Called to Order: Katrina at 6:20pm

Election Results

- Mary Campbell, Michael Haskett, and Jill McManus are reelected!

Big Change Results for 2022

- 2022 Totals- \$9,090 total raised (2% increase from last year)
- Nomination period announcement- accepting nominations through Dec. 15 (vetted by staff and board members). Calendar year schedule will be released by

Sioux Falls Food Rescue Report

- 2022 Recap- \$12,500 of food diverted from the landfill to the Banquet

Local Producer Feature

- Fruit of the Coop (Stephanie Peterson)
- Caselli's Market Garden (Ian Caselli and family)

2022 Co-op GM Report:

- Local sales \$1 million
- Organic sales - \$1.6 million
- Sales revenue- \$4.9 million in 2022 (26% growth from \$3.8 million in 2021)
- For every \$1K spent at the Co-op, \$1.7K is returned to the local economy- \$8 million economic impact on the Sioux Falls community in 2022
- Online sales declined 70% in 2022
- 90% sales increase in kitchen sales from 2021 to 2022
- Expansion went well- now focusing on capital gains and

LINC (Limited Income Shoppers) Announcement-

A new program the board is working on to aid limited income Co-op shoppers

- Linc program - any co-op shoppers who are currently enrolled in food assistance via the state of DS and limited income shoppers that apply, criteria to be determined
- How is it funded- register donations from the big change, equity donations, grant funding
- What it will do- allow membership at a lower rate, 10% discount on groceries, 1% rewards will go to ownership

Magic- Nathan Massif

Q and A-

1. Do we accept SNAP or EBT? We accept EBT and working on SNAP
2. Do we offer a container for compost? Not at this time (no pickup compost service in SF)
3. Comment - We love the deli but would love to see the food change more often. GM response- we try to offer a diverse selection of products but remain consistent and will consider changes.

Closings

Next Board Meeting tentatively scheduled for December 14, 12pm, at Cutler Law and via Zoom.

Meeting adjourned by Katrina. Ended 7:48pm.

A handwritten signature in cursive script that reads "Annie Taylor".

Annie Taylor, Secretary