

**Sioux Falls Food Co-op Board of Directors Meeting  
January 14, 2026  
12pm via Zoom**

Attendance:

Name	Present	Absent
Patrick Saylor (GM)	X	
Katrina Lehr-McKinney	X	
Alex Halbach	X	
Rika Peterson	X	
Kurt Anderson	X	
Erika Iverson	X	
Sherri Meyers	X	
Nathan Gaut	X	
Dan EisenVos	X	
Jamie Hendrickson	X	

**Meeting called to order:** Lehr-McKinney

**Consent Agenda, December 2025 Minutes, B Global Executive Constraints:** *Hendrickson motion, Iverson seconded – Motion approved.*

**Regular Agenda –**

- **GM Report Summary**
  - December was a strong month:
    - Logged another record sales day.
    - Served 1,024 \$5 dinners.
    - Running ahead of national sales growth performance for co-ops.
    - Encouraging to see a slight increase in % of total sales from owners and basket size.
    - Welcomed 11 new owners and 6 new LINC owners to the Co-op.
  - Looking ahead to the next “cost plus” level with UNFI – likely to come in 2027
  - Adding an Assistant Kitchen Manager position; currently in the hiring process.
  - Health care, business, and cyber insurance costs are all increasing 6-8% in 2026.

**Board Discussion**

1. Officer Elections – *Iverson motion, Anderson seconded – so approved.*
2. Director Responsibilities/Conflict of Interest Annual Form – all board members must fill out the annual form; it is saved in the January board meeting folder.
3. Spring Retreat Date: 4/27/26 - Noon-5:30 pm at StartUp Sioux Falls.
4. Ends Working Plan: Condensed Schedule
  - Lehr-McKinney revised the Ends Working Plan. The board will complete work prior to the Spring retreat, engage in ends revisions at the retreat, and have a board vote on the revised ends in July 2026.
  - Will conduct an owner's survey in March ahead of the retreat.

5. Fall Retreat: TBD – will be focused on growth
6. Engagement Committee – looking ahead at the timing and location of the 2026 Annual Meeting. Lehr-McKinney will reach out to board members for interest in serving on the committee. Up for consideration is moving the annual meeting to January to better align with internal planning and capacity and allow for more accurate FY reporting.
7. CCMA 2026 is being held in Tacoma, WA, May 28-30, 2026. Board members are encouraged to consider attending.

### **Closings**

Next Board Meeting is scheduled for February 11, 2026, at StartUp Sioux Falls and Zoom.

Meeting adjourned by Peterson. It ended at 1:00 PM.



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Rika Peterson, Secretary